

Message Text

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C O N F I D E N T I A L STATE 207628 TOSEC 100385

NODIS

E.O. 11652: GDS

TAGS: OVIP (KISSINGER, HENRY A)

SUBJECT: UNGA SPEECH

FOR LORD FROM ENDERS AND LEWIS

1. FOLLOWING ARE REVISIONS TO TRADE SECTION OF DRAFT 10.

2. PARA 6.

SECOND CLAUSE OF FIRST SENTENCE SHOULD READ: "BUT

DEVELOPING COUNTRIES NEED ASSISTANCE TO TAKE BETTER

ADVANTAGE OF THE TRADING OPPORTUNITIES AND ESPECIALLY HELP

THEM OPEN UP NEW MARKETS".

3. PARA 7.

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SECOND SENTENCE SHOULD READ: "IF THEY DO NOT HELP TO MAKE

THE RULES, SHARE IN THE RESPONSIBILITY OF MAINTAINING A
STABLE TRADE SYSTEM AND SHARE IN THE BENEFITS OF TRADE, THE
RULES WILL BE SUBJECT TO INCREASING CHALLENGE, THE
STABILITY OF THE SYSTEM WILL BE UNDERMINED AND THE BENEFIT
OF ALL NATIONS JEOPARDIZED.

4. PARA 10 THROUGH 16 ARE SUBSTANTIALLY REWRITTEN AND
REWORDED. BEGIN TEXT.

10. SECONDLY, WE MUST IMPROVE OPPORTUNITIES FOR THE
MANUFACTURING SECTORS OF DEVELOPING COUNTRIES. THESE
PROVIDE THE MOST PROMISING NEW AREAS FOR EXPORTS AT THE
CRITICAL STAGE IN DEVELOPMENT, BUT THE TARIFFS OF INDUS-
TRIAL COUNTRIES ARE A SUBSTANTIAL OBSTACLE. TO EASE THIS
PROBLEM THE UNITED STATES -- THE LARGEST SINGLE MARKET
FOR THE MANUFACTURED GOODS OF DEVELOPING COUNTRIES -- HAS
AGREED TO INSTITUTE A PROGRAM OF GENERALIZED TARIFF
PREFERENCES TO PERMIT DEVELOPING COUNTRIES ENHANCED ACCESS
TO THE MARKETS OF INDUSTRIALIZED NATIONS.

11. I AM PLEASED TO ANNOUNCE TODAY THAT THE UNITED
STATES PROGRAM WILL BE PUT INTO EFFECT ON JANUARY 1, 1976.

AND BEFORE THAT DATE, WE WILL BEGIN CONSULTATIONS AND
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PRACTICAL ASSISTANCE TO ENABLE EXPORTING COUNTRIES TO
BENEFIT FROM THE NEW TRADE OPPORTUNITIES IN THE AMERICAN
MARKET.

12. THIRD, IN KEEPING WITH THE TOKYO DECLARATION, WE

SHOULD ADAPT RULES ON NON-TARIFF BARRIERS TO THE PARTICULAR SITUATION OF DEVELOPING COUNTRIES. IN SETTING INTERNATIONAL STANDARDS FOR GOVERNMENT PROCUREMENT PRACTICES, FOR EXAMPLE, THE UNITED STATES WILL NEGOTIATE SPECIAL CONSIDERATION FOR THE DEVELOPING COUNTRIES. WE WILL ALSO NEGOTIATE ON THE BASIS THAT UNDER PRESCRIBED CONDITIONS, CERTAIN SUBSIDIES MAY BE PERMITTED WITHOUT TRIGGERING COUNTERVAILING DUTIES FOR A PERIOD GEARED TO ACHIEVING PARTICULAR DEVELOPMENT OBJECTIVES.

13. FOURTH, WE WILL WORK FOR EARLY AGREEMENT ON TARIFFS FOR TROPICAL PRODUCTS, WHICH ARE A MAJOR SOURCE OF EARNINGS FOR THE DEVELOPING WORLD. MOREOVER, THE UNITED STATES WILL IMPLEMENT ITS TARIFF CUTS ON THESE PRODUCTS AS SOON AS POSSIBLE.

14. FINALLY, WE ARE READY TO JOIN WITH OTHER MTN PARTICIPANTS TO NEGOTIATE CHANGES IN THE SYSTEM OF PROTECTION IN

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THE INDUSTRIALIZED COUNTRIES THAT FAVORS THE IMPORT OF RAW MATERIALS OVER OTHER GOODS. MANY COUNTRIES IMPOSE LOW OR NO DUTIES ON RAW MATERIALS AND HIGH DUTIES ON MANUFACTURED OR PROCESSED GOODS; THE TARIFF PROTECTION INCREASES OR "ESCALATES" WITH THE DEGREE OF PROCESSING. NOTHING COULD BE BETTER CALCULATED TO DISCOURAGE AND LIMIT THE GROWTH OF MANUFACTURING INDUSTRIES IN DEVELOPING COUNTRIES. THE UNITED STATES WILL GIVE HIGH PRIORITY

IN THE GENEVA NEGOTIATIONS TO REDUCING THESE BARRIERS.

15. THE DEVELOPING COUNTRIES HAVE OBLIGATIONS IN RETURN.

THE WORLD NEEDS A SYSTEM IN WHICH NO NATION, DEVELOPED
OR DEVELOPING, ARBITRARILY WITHHOLDS OR INTERFERES WITH
NORMAL EXPORTS OF MATERIALS. THIS PRACTICE -- BY
DEPRIVING OTHER COUNTRIES OF NEEDED GOODS -- CAN TRIGGER
UNEMPLOYMENT, CUT PRODUCTION, AND FUEL INFLATION. IT IS
THEREFORE AS DISRUPTIVE AS ANY OF THE OTHER TRADE
BARRIERS I HAVE DISCUSSED. WE URGE NEGOTIATIONS ON RULES
TO LIMIT AND GOVERN THE USE OF EXPORT RESTRAINTS, A LOGICAL
EXTENSION OF EXISTING RULES ON IMPORTS. THE UNITED
STATES WILL JOIN OTHERS IN NEGOTIATING SUPPLY ACCESS
COMMITMENTS AS PART OF THE RECIPROCAL EXCHANGE OF
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CONCESSIONS.

16. BUT COMMODITIES CAN BE ADDRESSED ONLY IN PART IN
THE CONTEXT OF THE TRADE NEGOTIATIONS. FOR SOME SERIOUS
COMMODITY PROBLEMS, SPECIAL ARRANGEMENTS AND DIFFERENT
INSTITUTIONAL STRUCTURES ARE REQUIRED. LET ME NOW TURN
TO THAT SUBJECT. END TEXT. INGERSOLL

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